



Botswana Railways

Vacancy

KEY ACCOUNTS EXECUTIVE

Botswana Railways invites applications from suitably qualified Botswana Citizens to fill the position of **Key Accounts Executive in the Marketing and Supply Chain Department** tenable at BR HQ in Mahalapye:

Main Purpose of the job

The ideal candidate will be required to plan, organize, co-ordinate, and control the activities of the relevant accounts/clients/customers allocated to the Key Accounts Executive and oversees the work of the Key Accounts Officers and liaises with the Marketing Unit and Operations Department to ensure optimum delivery of service and other organizational objectives.

Job Rational

This position reports to the Supply Chain Manager. The position is responsible for managing key accounts of Botswana Railways, focusing on not more than three of the major accounts / or customers.

Minimum Job Requirements

Professional/

Technical qualification:

Diploma in Marketing or Sales Management plus experience **or** Diploma in an analytic discipline, preferably Business or Science. A degree holder will have an added advantage.

Experience:

Five years working experience of which two should be in a Railways or Transport environment plus one year as a Key Accounts Officer or Marketing Officer

Competencies:

- Excellent verbal and written communication skills
- Prior experience in communications and marketing,
- Promotions, media and public liaison skills are critical
- Dynamic, self-motivated individual
- Action-oriented and results-driven, innovative and customer-focused individual

Remuneration Package and Benefits for Both Positions

Salary and related benefits offered at **BR Band 8**

If you meet the above requirements and believe that you can make a significant contribution to the operations of Botswana Railways, please forward your applications together with your curriculum vitae and certified copies of your qualifications to:-

Human Resources Manager
Botswana Railways
Private Bag 0052

MAHALAPYE

Telephone: 4711375 Fax: 4711385 E-mail: Recruitment@botrail.bw

Closing date: 2nd October 2009.